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16th annual

AfricaRail 2013

Co-located with:

**Signalling
& Train Control
WORLD** Africa 2013

Africa Ports
& Harbours Show 2013

Aviation
Outlook Africa

Africa's largest
transport and
infrastructure show

Conference: 24 – 27 June 2013

Exhibition: 25 – 26 June 2013

Sandton Convention Centre, Johannesburg, South Africa

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use your brain

10 reasons to attend



The fast track

Now in its 16th year, Africa Rail is a unique exhibition and conference designed to assist rail operators, emerging and well established heavy haul end-users, investors and government to optimise their investment into railway infrastructure.

It is about understanding what it takes to run proficient freight and passenger rail services, maximising intra – African trade and working together to improve operational efficiency and profitability of African private and public sector owed railways.

- 1 Learn how to meet capacity ahead of demand to maximise the potential for intra-African trade
- 2 Discover how to improve operational efficiency and reduce supply chain costs and time in transit
- 3 Understand how to drive investment into African railway infrastructure
- 4 As an end-user, engage with the rail operators to improve your supply chain logistics
- 5 Uncover the secrets to building efficient intermodal points for regional rail networks
- 6 Learn first hand how the most profitable railway concessions generate revenue
- 7 Receive tips on how to overcome skills shortages to ensure infrastructure delivery
- 8 Get updates on regional railway infrastructure and procurement projects
- 9 Learn how to achieve regional integration through rail
- 10 Network and build relationships with key stakeholders



View the conference website on your phone

Scan this QR pattern with the camera on your smartphone to view the Africa Rail 2013 website.

Don't have a QR reader app? You can also download one for free from the App Store.

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speakers 2013

"I urge that anyone who is interested in transport in Africa needs to come to Africa Rail every year, they need to put that time aside to interact with people."

Lucky Tshepo Montana | Group CEO | Passenger Rail Agency of South Africa

Amazing keynotes



Piet Sebola
Group Executive - Strategic Asset Development
PRASA
South Africa



Jeff Nemeth
President and Chief Executive Officer
Ford Motor Company of Southern Africa
South Africa



Dominique Lafont
Chief Executive Officer
Bolloré Africa Logistics
France



Dr Matthews Phosa
Chairman
Continuum Principal Investment
South Africa

Listen to key decision makers



Honourable Erkki Nghimtina
Minister
Ministry of Works & Transport
Namibia



Marissa Moore
Chief Director:
Urban Development and Infrastructure
National Treasury
South Africa



Conrad Bruitendacht
Logistics Manager
Lanxess
South Africa



Eric Peiffer
Managing Director
Vecturis
Belgium



Damas Ndumbaro
Deputy Managing Director
TAZARA
Tanzania



Andrew Marsay
Independent Transport Economist
Johnstaff Infrastructure Africa
South Africa



Hendry Chimwaza
Chief Executive Officer
Central East African Railways
Malawi



Kenichiro Hirose
Senior Manager
East Japan Railway Company
Belgium



Honourable Ntuthuko M. Dlamini
Minister
Ministry of Transport
Swaziland



Mike Karakadzai
Chief Executive Officer
National Railways of Zimbabwe
Zimbabwe



Nico Smit
Head of Logistics
Kumba Resources
South Africa



Pierre Pozzo di Borgo
Principal Investment Officer
IFC
United States



Tobias Heinemann
Chief Commercial and Marketing Officer
Rift Valley Railways Ltd
Kenya



Samson Bhuza
Chief Planning Manager
National Railways of Zimbabwe
Zimbabwe



Kunetsa Kufakowadya
General Manager of Engineering
TransNamib Holdings
Namibia



Arvind Khare
Chief Executive Officer
CCFB
Mozambique

Hear from the best



Lanfranc Situma
Deputy Director
General of Transport
Ministry of Transport
South Africa



Geoffrey Gangla
Managing Director
Pamoja Capital
Kenya



Cedric Sabelo Gina
President
NUMSA
South Africa



Adeseyi Sijuade
Managing Director
Nigerian Railways Corporation
Nigeria



Pascal Mulenga
Head of IT
TAZARA
Tanzania



Andrew Marsay
Transport Consultant
Johnstaff Africa
South Africa



David Potter
Chief Engineer
EkoRail
United Kingdom



Corneille Ahoosi
Director
OCBN - Joint National Benin-Niger rail and transport organisation
Benin

speakers 2013

"Very valuable and inspiring"

Jack Dempsey | Advisor | TransNamib Holdings | Namibia

Setting standards



Mike Hood
Transport Director
Mott MacDonald
South Africa



Christian Faure
Executive: Marketing and Strategic Business Development
Namibian Ports Authority
Namibia



Paul Runge
Managing Director
Africa Project
South Africa



Jason Nagy
Africa Business Development Manager
USTDA
South Africa



Stefan Sanders
UK Director Rail Planning
ARUP
South Africa

Get up close and personal



Bello Roni
Head of Signalling & Telecommunications
Nigerian Railway Corporation
Nigeria



Gorman Zimba
Chief Executive Officer
GE Transportation
South Africa



Marta Fontecha Peciña
Transport Division Manager
Teltron
Spain



Nicolas Cloete-Hopkins
Transportation Infrastructure Lead
Mott MacDonald
South Africa

Register now www.terrapinn.com/africarail

07:30 Registration and welcome refreshments

08:50 Opening remarks from the Chair



Peter Colborne
Signalling General Manager
Institute of Railway Signalling Engineers
South Africa

COST-EFFECTIVE & SAFE SIGNALLING

09:00 Case Study: Korea Railway Communication System and its Prospect



Ko, Jun Seog
Director: Overseas Rail Projects Division
Korea Rail Network Authority

09:30 Matching technology selection to project needs ensuring comprehensive migration strategies and successful delivery



Bello Roni
Director: Signalling and Telecommunications
Nigerian Railway Corporation

10:00 How to reach a sustainable project and to save money by selecting the right wireless technology



Marta Fontecha Peciña
Transport Division Manager - Business Development
Teltronic, Spain

10:30 Morning refreshments

COLLABORATION

11:15 How introducing radio based control systems will assist railway projects in Africa



Kenichiro Hirose
Senior Manager
East Japan Railway Company, Belgium

11:45 Signalling for Africa - How to work together with your service provider to achieve great results



Gorman Zimba
Chief Executive Officer
GE Transportation South Africa

12:15 How Prasa will deliver its est. R6.8bn signalling system



Ernst Swanepoel
GM: Centre of Excellence (PRASA CRES)
PRASA, South Africa

12:45 Networking luncheon

MIGRATING

14:00 How to define project requirements and create a comprehensive migration strategy



Francis Odoi
Telecoms Controller
Rift Valley Railways, Uganda

14:30 Taking a co-ordinated and flexible approach to project delivery to deliver on-time and at minimal cost



Pascal Mulenga
Head of IT
TAZARA, Tanzania

15:00 Speed networking

15:30 Afternoon refreshments

TECHNOLOGY TRANSFER

16:00 How to employ preventative maintenance, intelligent infrastructure and data analysis



Yomi Fredrick Onasany
Director - Signal & Telecommunications
Nigerian Railway Corporation, Nigeria

16:30 The latest in safety technology-the essential tools to ensuring railway safety



Reserved for Railway Safety Regulator

17:00 Chairman's closing remarks and end of conference

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www.terrapinn.com/africarail

07:30 Registration and welcome refreshments

08:50 Opening remarks from the Chair



Gorman Zimba
Chief Executive Officer
GE Transportation, South Africa

BIG PICTURE

09:00 Keynote panel: Innovation, trends and opportunities- improving Africa's transport sector

Honourable Erkki Nghimtina, Minister, Ministry of Works & Transport, Namibia
Honourable Ntuthuko M. Dlamini, Minister, Ministry of Transport, Swaziland
Jeff Nemeth, President and Chief Executive Officer, Ford Motor Company of Southern Africa, South Africa
Dominique Lafont, Chief Executive Officer, Bolloré Africa Logistics, France
Hamadou Sali, Chairman, Camrail, Cameroon
Dr Matthews Phosa, Chairman, Continuum Principal Investment, South Africa
Tau Morwe, Chief Executive Officer, Transnet National Ports Authority, South Africa
Piet Sebola, Group Executive - Strategic Asset Development, PRASA, South Africa

10:00 Exhibition opening and morning refreshments

11:00 Panel: How end-users and railway operators can work together to improve operational efficiency

Mike Karakadzai, Chief Executive Officer, National Railways of Zimbabwe, Zimbabwe
Conrad Bruitendacht, Logistics Manager, Lanxess, South Africa
Nico Smit, Head of Logistics, Kumba Resources, South Africa
Paul Pascutti, Vice President: Sales, GE Transportation, United States
Moderator:
Brenda Horne, Senior Corridor Advisor, Founder and past Chief Executive of MCLI, Brenda Horne Advisory Service, South Africa

11:40 A private operators view on railway projects in Africa - how to create opportunity for investment



Eric Peiffer
Managing Director
Vecturis, Belgium

12:00 Planning integrated railway systems for railway users



Stefan Sanders
UK Director Rail Planning
ARUP, South Africa

12:20 How to finance transport infrastructure to access Africa's landlocked mineral resources



Pierre Pozzo di Borgo
Principal Investment Officer
IFC, United States

12:40 Networking luncheon and exhibition viewing

EAST AFRICA

14:00 Project update: Unlocking East and Central Africa

Nicolas Cloete-Hopkins, Transportation Infrastructure Lead, Mott MacDonald, South Africa
Mike Hood, Transport Director, Mott MacDonald, South Africa

14:30 In Conversation: How East Africa plans to integrate its railways - rolling out the East African railway master plan

Damas Ndumbo, Deputy Managing Director, TAZARA, Tanzania
Moderator:
Brenda Horne, Senior Corridor Advisor, Founder and past Chief Executive, MCLI, Brenda Horne Advisory Service, South Africa

15:00 Investing in railway in East Africa - The commercial business case of Rift Valley Railways



Tobias Heinemann
Chief Commercial and Marketing Officer
Rift Valley Railways, Kenya

15:30 Speed Networking

15:40 Afternoon refreshments

PARTNERSHIPS AND INTERMODAL

16:00 How the Gautrain will partner with other modes of transport to boost public transport usage



Jack van der Merwe
Chief Executive Officer
Gautrain Management Agency, South Africa

16:30 Rail and the role of transport corridors in improving intra-African trade



Christian Faure
Marketing and Strategic Business Development
Namibian Ports Authority, Namibia

17:00 Building nodal points for regional rail networks



Jason Nagy
Africa Business Development Manager
USTDA, South Africa

17:30 Chairman's closing remarks and end of conference

18:00 Electric Guitar Cocktail Party

19:00 Transport Africa Awards Dinner

07:30 Registration and welcome refreshments

08:50 Opening remarks from the Chair



Paul Runge
Managing Director
Africa Project, South Africa

REGIONAL FOCUS - SOUTHERN AFRICA

09:00 Panel: How to achieve regional integration through rail

Samson Bhuza, Chief Planning Manager, **National Railways of Zimbabwe**
Hendry Chimwaza, Chief Executive Officer, **Central East African Railways, Malawi**
Kunetsa Kufakowadya, General Manager of Engineering, **TransNamib Holdings, Namibia**
João Manuel Duarte Domingos, Mechanical Engineer, **Luanda Railway, Angola**

Moderator:
Andrew Marsay Transport Consultant **Johnstaff Africa South Africa**

09:40 SADC's transport systems - Can one mode of transport sustain Africa's economic development?



Lanfranc Situma
Deputy Director General of Transport
Department of Transport, South Africa

10:10 Morning refreshments and exhibition viewing

INFRASTRUCTURE AND DEVELOPMENT

10:40 Panel: How to increase profitability through an effective maintenance strategy

Geoffrey Gangla, Managing Director, **Pamoja Capital, Kenya**
Gamby Hamady, Engineer of Logistics, Specialist in the Implementation of Policy and Mobility, **Transport and Environment Association of Africa, Mali**
Rommel Gavieta, Vice President, **Metro Rail Transit Development Corporation, Philippines**
Arvind Khare, Chief Executive Officer, **CCFB, Mozambique**

Moderator:
Andrew Marsay Transport Consultant **Johnstaff Africa South Africa**

11:20 Session reserved for: Electro-Motive: Progress Rail, Caterpillar Company



Paul Denton
Senior Vice President: International Sales
ElectroMotive is a Progress Rail, Caterpillar Company, United States

11:50 How to overcome the skills shortage to ensure infrastructure delivery



Cedric Sabelo Gina
President
NUMSA, South Africa

12:20 Networking luncheon and exhibition viewing

URBAN AND METRO RAIL

13:40 Project update - capital investment outlook in the South African passenger railways



Piet Sebola
Group Executive - Strategic Asset Development
PRASA, South Africa

14:10 The Blue Line - How to set the wheels in motion



David Potter
Chief Engineer
EkoRail, United Kingdom

14:40 Developing sustainable urban rail systems as a catalyst for compact growth



Marissa Moore
Chief Director: Urban Development and Infrastructure
National Treasury, South Africa

15:10 Afternoon refreshments and exhibition viewing

REGIONAL FOCUS: WEST AFRICA

15:40 Railway Development in Nigeria - What does the future hold?



Adeseyi Sijuade
Managing Director
Nigerian Railways Corporation, Nigeria

16:10 How rail interconnection will serve as integrated development for West Africa



Corneille Ahossi Director
OCBN – Joint National Benin-Niger rail and transport organisation, Benin

16:40 Chairman's closing remarks and end of conference

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POST conference workshops

Workshop

Thursday 27 June 2013

How to introduce intermodal efficiencies

Objective
This workshop aims to show case best practise to help port, terminal and railway operators to optimise their hinterland intermodal operations.

- 08:30** Registration and refreshments
- 09:00** Introduction to co-modality
- 10:00** How to streamline people, processes and systems
- 10:30** Morning refreshments and networking
- 11:30** How to develop highways of the sea
- 12:30** Networking luncheon
- 13:30** Operational, regulatory and resource constraints – how to handle these
- 14:30** Logistics, urban mobility and intermodality
- 15:00** Afternoon refreshments and networking
- 16:00** Key issues summary
- 16:30** End of workshop

Your workshop leader



Peter Wolters
Secretary General
European Intermodal Association

For more information on the workshop and speaker go to www.terrapinn.com/africarail

"The conference is really an eye opener to various port development projects and their success stories"

Peter Lobaty, Director
SUMATRA, Tanzania

Register today for a tailored sponsorship package or for a exhibition booth to meet your business objectives. Contact Samantha Pickard on +27 (0) 11 516 4033 or email samantha.pickard@terrapinn.com for more information.
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A formal 30min meeting session when conference delegates meet each other and exchange business cards. Bring your business cards to exchange with your peers and prospects.

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**over
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Transport Africa Awards Ceremony



Tuesday, 25 June 2013
Maroela Room, Sandton Sun Hotel
Johannesburg, South Africa

The annual Transport Africa Awards dinner is a celebration of the shining stars of the African transportation sector.

The Transport Africa Awards ceremony will be the networking event of the year and the chance to identify and reward those companies who have demonstrated an unparalleled ability to succeed and have continually-set standards of excellence.

Entries for the Transport Africa Awards 2013 are now open and all industry players are welcome to participate. Go to www.terrapinn.com/africarail for our online registration form. Follow the steps and fill out the form to ensure your entry.

Sponsorship of the Transport Africa Awards is the perfect way to associate your organisation and brand with excellence in the transport industry. Sponsoring will highlight the role you play in facilitating this success and being an integral part of the forward development of the industry.

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The 9 hotly contested categories include:



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Best African Rail Operator or Concessionaire



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Caterpillar Rail Division includes Electro-Motive Diesel (EMD), an industry leader in the design, manufacture and sales of diesel-electric locomotives and related products and services. In its 90 year history, EMD has produced over 62,000 locomotives for over 75 countries worldwide. Also part of Caterpillar Rail Division is Progress Rail Services, a global provider of rail and transit products and services, including locomotive and railcar mechanical and maintenance services, locomotive repowers, new and remanufactured traction motors and wheelsets. Track and maintenance of way products include providing special trackwork, signals and communications engineering, mobile rail welding and vegetation control systems.

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ABB is a leader in power and automation technologies that enable utility and industry customers to improve their performance while lowering environmental impact. In the railway industry ABB is a global independent supplier of innovative and reliable technologies to vehicle manufacturers, railway operators and system integrators. With a comprehensive offering for rolling stock and infrastructure as well as FACTS, network management solutions and SCADA systems, ABB also provides lifetime service support, including maintenance and retrofit. We help to keep the world moving with new sustainable approaches that enable customers to use energy effectively, creating a low carbon railway industry that operates with maximum efficiency and reliability.

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Signalling & Train Control Day Only	Register before	R 5235.00+ VAT = R5967.90 (save R1095)	R5715.00 + VAT = 6515.10 (save R548)	R5955.00 + VAT = R6788.70 (save R274)	R6195.00+ VAT = R7062.30
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I provide solutions to the rail sector

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Signalling & Train Control Day Only	Register before	R8595+ VAT = R9798.30 (save R1705)	R9445.30 + VAT = R10767.00(save R22435)	R9870.00 + VAT = R11251.80 (save R430)	R10300.00 + VAT = R11742
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2 Day Africa Rail conference plus 1xworkshop	Register before	R18665.00 + VAT = R21278.10 (save R3940)	R20635.00 + VAT = R23523.90 (save R1970)	R21620.00+ VAT = R24646.80 (save R985)	R22605.00 + VAT = R25769.70
2 Day Africa Rail conference only	Register before	R15315.00 + VAT = R17459.10 (save R3200)	R16915.00 + VAT = R19283.10 (save R1600)	R17715.00+ VAT = R20195.10 (save R800)	R18515.00 + VAT = R21107.10

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